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TRUCKING LITIGATION

The annual summit that shapes the future of defense and risk management strategies for the industry's leading counsel and claims and risk management professionals

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Thomas D. DeMatteo
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ABC Companies

John Spiros
Vice President of Safety and Claims Management
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Lewis Harper
Director Complex Claims Unit
Carolina Casualty Insurance Group, LLC

Dorothy G. Capers
Associate General Counsel
US Foods, Inc.

Lance Albright, CPCU, ARM
Vice President, Claims
QBE North America

Michael D Brode, CPCU, AIM, AIC, SCLA
Division Manager-Commercial Claims
Grange Mutual Casualty Company

Mike McDonald, ARM
V.P. – Enterprise Risk Management
Quality Distribution, Inc./QD Risk Services, Inc.

Tom McLaughlin
Director of Claims
Transport Corporation of America

Ronald Jackson
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Centurion Auto Logistics

Tamara L. Warn
Vice President, Risk Management
C&K Trucking


Todd H. Silberman
General Counsel
Mesilla Valley Transportation


Drew Wilder
Managing Partner
McLagan Risk Management LLC


Senior industry professionals, leading outside counsel, and renowned federal and state jurists will provide you with up to the minute information and expert advice for:

- **Key case law, emerging trends, new risks, and what to expect in 2013:** brain injury, sleep apnea, hours of service and more
- Extending **liability to brokers:** The scope and nuances of recent court decisions and their impact on the course of trucking litigation
- Expanding federal regulatory requirements and incorporating **CSA, FMCSA, DOT** and safety ratings into your litigation strategy
- **Evidence preservation/spoliation** and collecting data and documents in a way that avoids business interruption: **electronically stored information, ECM, and electronic on board recorder**
- **On scene investigation and emergency response teams:** avoiding pitfalls and developing strategy immediately following an accident and catastrophic injury
- Preparing and presenting **company representatives and truck drivers for depositions:** ensuring deposition testimony does not inadvertently sink your case
- **Texting, hands free mobile devices, electronic devices** and beyond: how defense counsel can use **distracted driver defense** as a shield in trucking litigation
- How to address **plaintiffs in trucking litigation who are recipients of Medicaid/Medicare:** requirements for reporting settlements and fines imposed for failure to report


A unique opportunity to hear how state and federal judges interpret evidence and arguments in the trucking context. Hear from:


 **Hon. John C. Coughenour**
U.S. Dist. Ct., W.D. Wash.

 **Hon. Richard S. Schmidt**
U.S. Dist. Ct., S.D. Texas

 **Hon. Fernando J. Gaitan, Jr.**
U.S. Dist. Ct., W.D. Mo.

 **Hon. Clifton Newman**
S.C. Cir. Ct.

 **Hon. Allan L. Tereshko**
Philadelphia Ct., C.P.

 **Hon. Juan Ramirez (ret.)**
Fl. Dist. Ct. of Appeal

 **Hon. Daniel J. Stack (ret.)**
Ill. Third Dist. Ct.

 **Hon. Sara L. Doyle**
Ct. of Appeals, Georgia

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The premier trucking litigation conference devoted entirely to the defense of claims, led by an unparalleled faculty of the most experienced in-house counsel, safety and claims professionals, leading outside counsel, and renowned federal and state judges

The issues surrounding trucking litigation are ever changing and have never been as complex as they are now. Not only does litigation affect drivers and vehicles involved, but plaintiff's counsel will often look to parent companies with deep pockets to extend theories of liability. The reach has even extended to brokers. Companies are often starting from a disadvantage as they are forced to battle **overwhelming natural sympathy for catastrophically injured (often blameless) plaintiffs.**

Moreover, there are a multitude of factors involved in trucking litigation beginning with on scene investigation, claims handling, interviewing critical witnesses, preparing company representatives for depositions, discovery, mediation/arbitration...*the list goes on and on.* There are also multiple factors involved in determining the proximate causes of an accident and for this reason, there are often complex insurance claims intertwined with litigation of a catastrophic accident. The ever evolving federal regulatory paradigms directly impact the trucking industry and the litigation that follows.

The ability to understand and navigate the nuanced details of the regulations, equipment operations, technological advances, regulatory and industry standards are essential elements in the handling of these cases. Now more than ever, **defense counsel and industry leaders must come together to trade valuable insights and stay up to date on current and emerging trends and strategies for defending and managing trucking litigation.**

In response to the continued demand from the market, American Conference Institute has developed its **3rd National Forum on Defending and Managing Trucking Litigation.** Our unparalleled speaker faculty includes renowned federal and state judges, leading outside counsel, and in-house professionals from *GST Transport, ABC Companies, Roehl Transport, Carolina Casualty Insurance, US Foods, QBE North America, Grange Mutual Casualty Company, Quality Distribution, Transport Corporation of America, Centurion Auto Logistics, C&K Trucking, Mesilla Valley Transportation and many others,* who will provide even the most seasoned professionals with the clarity and certainty needed to remain ahead of the curve on today's key issues crucial to mounting a rigorous and complete defense.

Plus be sure to add value to your attendance by also registering for the workshops:

- A: Successfully Litigating a Brain Injury Case From Start to Finish in the Trucking Context**
- B: Trial and Jury Strategy: Harnessing the Power of Social Media to Your Advantage When Gearing Up for Trial**

Register now by calling 888-224-2480, faxing your registration form to 877-927-1563 or registering online at www.AmericanConference.com/Trucking

Who you will meet:

- In-house counsel for trucking companies, including shippers and carriers, and manufacturers of products associated with the trucking and automotive industries, including vehicle manufacturers, tire manufacturers, and component part manufacturers
- Safety Directors, Accident Reconstructions, In-house Claim Supervisors and Risk Managers of Major Carriers
- Transportation/Trucking outside counsel, including:
 - mass tort
 - complex and multidistrict litigation
 - catastrophic personal injury
 - insurance
- Insurance claims professionals
- Consultants and Solution Providers

Global Sponsorship Opportunities

With more than 500 conferences in the United States, Europe, Asia Pacific, and Latin America, American Conference Institute (ACI) provides a diverse portfolio devoted to providing business intelligence to senior decision makers who need to respond to challenges spanning various industries in the US and around the world.

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Accreditation will be sought in those jurisdictions requested by the registrants which have continuing education requirements. This course is identified as nontransitional for the purposes of CLE accreditation.

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You are required to bring your state bar number to complete the appropriate state forms during the conference. CLE credits are processed in 4-8 weeks after a conference is held.

ACI has a dedicated team which processes requests for state approval. Please note that event accreditation varies by state and ACI will make every effort to process your request.

Questions about CLE credits for your state? Visit our online CLE Help Center at www.americanconference.com/CLE

7:15 Registration and Continental Breakfast

8:00 **Co-Chairs' Welcoming Remarks**

Brian Del Gatto
Wilson Elser LLP
(Stamford, CT & White Plains, NY)

Kendall Kelly Hayden
Cozen O'Connor
(Dallas, TX)

8:05 **Corporate Counsel, Risk Manager, Safety and Claims Professional Roundtable: A Unique Opportunity for Outside Counsel to Get an Inside Look Into Litigation Management, Cost Control Initiatives, Selecting and Retaining Law Firms and More**

Panel 1: 8:05-9:25

Scott Cordes
Chief Legal Counsel
GST Transport Systems

Thomas D. DeMatteo
Senior Vice President, General Counsel & Secretary
ABC Companies

John Spiros
Vice President of Safety and Claims Management
Roehl Transport

Lewis Harper
Director Complex Claims Unit
Carolina Casualty Insurance Group, LLC

Dorothy G. Capers
Associate General Counsel
US Foods, Inc.

Tamara L. Warn
Vice President, Risk Management
C&K Trucking

Panel 2: 9:25-10:45

Lance Albright, CPCU, ARM
Vice President, Claims
QBE North America

Michael D. Brode, CPCU, AIM, AIC, SCLA
Division Manager – Commercial Claims
Grange Mutual Casualty Company

Drew Wilder
Managing Partner
McLagan Risk Management LLC

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Tom McLaughlin
Director of Claims
Transport Corporation of America

Ronald Jackson
Director of Safety, Security, Claims, and Driver Recruiting
Centurion Auto Logistics

Todd H. Silberman
General Counsel
Mesilla Valley Transportation

Panel Co-Moderators:

Brian Del Gatto
Wilson Elser LLP
(Stamford, CT & White Plains, NY)

Kendall Kelly Hayden
Cozen O'Connor
(Dallas, TX)

Expertise and Coordination with Outside Counsel

- Handling the defense more efficiently and effectively through national/regional counsel
- Determining which factors are used to consider when retaining outside counsel

Managing Legal Costs, Including Outside Counsel Fees

- Managing the exorbitant cost of defending cases that require retention of expert witnesses and expense of obtaining testimony
- Examining billable hours and the justification for costs associated with performing tests, retaining experts, etc.
- Determining whether legal bill auditing will soon be the wave of the future
- Managing day to day decision making: When to implement surveillance; When to get an IME; Assessing who makes the decision? (Truck Carrier, TPA, Client)

Case Evaluation

- Early case assessment: Evaluating the cost of defense versus settlement of unmeritorious claims and the precedential value of settlement
- Controlling future litigation: identifying trends to ward off future lawsuits; knowing when to resolve a case
- How to reach an early and cost-effective resolution of class action claims that will not result in payment of attorney fees that are disproportionately large in relation to the amount that will benefit or can be achieved by individual plaintiffs participating in a class action

10:45 Morning Coffee Break

10:55 **Emerging Trends in Trucking Litigation: New Risks, Recent Developments and What to Expect in the Year Ahead**



Christian A. Davis

Weber Gallagher Simpson Stapleton Fires & Newby LLP
(Philadelphia, PA)



Joel B. Schechter

Watson, Bennett, Colligan, & Schechter, LLP
(Buffalo, NY)

This session will be a forum for discussion of what has happened over the past year with trucking litigation and where the trends are headed. Experts will provide you with insights on the types of actions that are being brought as well as the new and proposed litigation that is impacting the trucking and transportation litigation community. Highlights from the session will include:

- Key case law and what it means for the future of trucking litigation
- Preparing and defending cases arising from **sleep apnea**; issues that arise and pitfalls to avoid; monitoring, compliance, and liability concerns
- **Hours of service**: impact of regulation on how long drivers can work; examining accident history
- Impact of regulation on truck carriers; how less hours of service means hiring more drivers; changing the staffing model
- Hiring and retaining truck drivers; limiting exposure for **negligent retention of employees** and ensuring the right procedures are in place to minimize potential injury to others
- The latest nuances on the **classification of independent brokers/operators v. employees** and how this impacts the liability landscape
- How the push to have truck carriers classify truck drivers as employees will result in expanded scope of liability
- How are truck drivers classified in strictly commercial context and in the insurance context
- What happens when there is no injury resulting from an accident but rather **cargo loss**
 - o Assessing commercial liability policy and cargo policy; how are truck drivers classified
- How the classification of whether the truck driver was under dispatch affects insurance coverage; who is the payor?; who will ultimately provide the defense? who is responsible in the event of an injury/accident

11:50 **Extending Liability to Brokers: The Scope and Nuances of Recent Court Decisions and Their Impact on the Course of Trucking Litigation**



Marc S. Blubaugh

Benesch, Friedlander, Coplan & Aronoff LLP
(Columbus, OH)



Daniel C. Sullivan

Sullivan Hincks & Conway
(Oak Brook, IL)

- Understanding the nuances of *Schramm, Sperl, Heyl, Hoffman* and other cases and how the courts expanded liability to include brokers/intermediaries

- Understanding how the Plaintiff's bar is carving out another avenue of liability by attacking brokers/intermediaries
- Understanding the competing standards regarding broker/intermediary liability
 - o Whether the broker/intermediary exercised reasonable care in selecting a carrier
 - o Whether the broker/intermediary "controlled" a carrier
- Understanding key contract language in shipper-intermediary and intermediary-carrier contracts
 - o Special nuances in sections referencing partnership, joint venture, etc.
 - o Metrics and penalties
 - o Representations and warranties

12:40 Networking Lunch for Speakers and Delegates

1:40 **Expanded Federal Regulatory Requirements: Incorporating CSA, FMCSA, DOT, and Safety Ratings into Your Litigation Strategy**



William D. Bierman

Nowell Amoroso Klein Bierman, P.A.
(Hackensack, NJ & New York, NY)



Joseph W. Pappalardo

Gallagher Sharp
(Cleveland, OH)

CSA, FMCSA

- Expanded regulatory requirements with CSA by the FMCSA
- Reviewing status of legislative oversight on CSA;
- Examining update of Lawsuit against FMCSA on CSA Methodology;
- Rulemaking on CSA
 - o Assessing how the Plaintiff's bar is using safety ratings to its advantage
 - Using the data to show how truck carriers are implementing unsafe policies
 - o Determining how the new rating system is sensitive to individual accidents, tickets, citations, etc.
 - o How prior safety problems whether having prior violations or accidents can prove company should never had hired the driver
- Advice outside counsel should offer to truck carriers
 - o Lessons learned when truck carriers were faced with ratings issue
- What is the appeal process?
- How shippers are using the CSA scores to disqualify/qualify truck carriers

DOT

- Changes to Hours of Service
- Regulation of handheld mobile telephones and devices.

2:30 **Evidence Preservation/Spoilation and Collecting Data and Documents in a Way that Avoids Business Interruption: Electronically Stored Information, ECM, Electronic On Board Recorder and Beyond**



Michael Reda

Helper Broom LLC
(Edwardsville, IL)



Ron Wernette
Bowman and Brooke LLP
(Bloomfield Hills, MI)



Michael Jaeger
Wilson Smith Cochran Dickerson
(Seattle, WA)



Dana H. Hoffman
Young Moore and Henderson, PA
(Raleigh, NC)

Data Collection

- Ensuring pre-litigation plan, team, and budget are in place to ensure all relevant material is gathered
 - o Going through police reports with missing information
 - o Getting names, location where vehicle taken, and vehicle impounded
- Working with accident reconstruction experts and engineers (especially state police/highway patrol)
- Identifying all sources of electronic data
- Ensuring electronic download is obtained if decision is made to download
- Ensuring data is collected so allegation of evidence spoliation is avoided

Electronic On Board Recorders

- Examining new and proposed law proposed by the FMCSA that would require electronic on board recorder for all tractor trailers
 - o Examining the cost associated with installation of electronic on board recorder and how this impacts smaller truck carriers
 - o Risks and benefits associated with electronic on board recorders v. log books
 - o Ensuring you have data during litigation
- Obtaining electronic data to ensure timing of texts and dispatched calls are not called into question

ECM/EDR

- Obtaining information contained in ECM and EDR
 - o How to proceed with the information and assessing its reliability
 - o Determining whether the court will hold this type of evidence admissible
- Using ECM in your defense strategy as a shield
- How truck carriers can better understand and utilize the advantages of ECM to assess the truck driver's role

Spoliation of Evidence

- How the courts have been imposing sanctions against truck carriers for violations
 - o Striking Answers for failure to preserve evidence
 - o Finding and creating a duty to preserve evidence
 - o Using motion practice to defend against lost/damaged documents
 - o How can defense attorneys address spoliation issues when brought into case long after evidence was collected, altered, repaired, or destroyed
- Keeping evidence even though there is no lawsuit pending in cases of catastrophic injury
 - o Ensuring evidence is kept in anticipation that the other side will request it
 - o Responding to Plaintiff's Preservation letter
 - o Shifting "burden/duty" to preserve on Plaintiff

- Ensuring that information associated with emergency response immediately following an accident is collected and preserved
 - o Interviewing police, ambulance, investigators from highway patrol
 - o Obtaining logbooks, bill of lading, identifying key witnesses
 - o Getting a handle and understanding the nature/extent of personal injuries

Use of Electronic Data

- Use of electronic data from location tracking devices and text messages from dispatches

3:40 Afternoon Break

3:50 **On Scene Investigation and Emergency Response Teams: Avoiding Pitfalls and Developing Strategy Immediately Following an Accident and Catastrophic Injury**

Lewis Harper
Director Complex Claims Unit
Carolina Casualty Insurance Group, LLC



Kevin P. Foley
Reminger Co., L.P.A.
(Columbus, OH)



Jay Starrett
Whyte Hirschboeck Dudek S.C.
(Milwaukee, WI)



Maria E. Trenzado
Traub Lieberman Straus & Shrewsbury LLP
(St. Petersburg, Florida)

- How to prepare for an on scene investigation
- How to earn the trust of the truck driver
- Assessing whether to implement a 24 hour emergency response team
- Preparing for an accident reconstruction
- Interviewing the truck driver immediately following an accident
 - o Ensuring the truck driver is managed and available to provide key information

4:55 **Preparing and Presenting Company Representatives and Truck Drivers for Depositions: How to Ensure that Testimony Does Not Inadvertently Sink Your Case**



Dirk H. Beckwith
Foster Swift Collins & Smith
(Farmington Hills, MI)



Brian H. Buddell
Brydon Hugo & Parker
(San Francisco, CA)



Alan J. Yacoubian
Johnson Johnson Barrios & Yacoubian
(New Orleans, LA)



Renée Welze Livingston
Livingston Law Firm
(Walnut Creek, CA)

- Ensuring that the witness is adequately prepared for deposition
- Specific consideration for:
 - o Safety managers
 - o Operations managers and district managers
 - o Drivers
- Anticipating where a deposition is heading
- Key considerations for video depositions
 - o Pitfalls to avoid
 - o How minor physical and verbal cues can have a major effect on the impact of deposition
- Watching videotaped depositions to improve your ability to conduct or participate in a deposition
 - o What to look for
 - o Incorporating the lessons learned into future deposition

6:00 Day One Concludes

DAY TWO: Friday, November 30, 2012

7:30 Continental Breakfast

8:00 **View from the Bench: A Unique Opportunity to Learn How Federal and State Judges Interpret Evidence and Arguments Specifically in the Trucking Litigation Context**



Hon. Fernando J. Gaitan, Jr.
U.S. Dist. Ct., W.D. Mo.



Hon. John C. Coughenour
U.S. Dist. Ct., W.D. Wash.



Hon. Richard S. Schmidt
U.S. Dist. Ct., S.D. Texas



Hon. Sara L. Doyle
Ct. of Appeals of Georgia



Hon. Clifton Newman
S.C. Cir. Ct.



Hon. Allan L. Tereshko
Philadelphia Court, C.P.



Hon. Juan Ramirez (ret.)
Florida Dist. Ct. of Appeal



Hon. Daniel J. Stack (ret.)
Ill. Third Dist. Ct.

Moderator



Anthony J. Monaco
Swanson, Martin & Bell, LLP
(Chicago, IL)

- Methods for deciding cases early
- Applying Daubert/Frye standards to causation experts
- Judicial perspectives on punitive damages
- Conveying messages to fact-finders and effectively explaining complex theories to laypersons
- Novel approaches to trial and case management
- Avoiding common mistakes made by litigators
- Crafting appropriate jury instructions
- Views on the use of expert testimony
- Judicial perspectives on settlements in trucking litigation cases

9:30 **Texting, Hands Free Mobile Devices, Electronic Devices and More: How Counsel Can Use the Distracted Driver Defense as a Shield in Trucking Litigation**



Douglas A. Bennett
Swift, Currie, McGhee & Hiers, LLP
(Atlanta, GA)



Gregory D. Conforti
Johnson & Bell, Ltd.
(Chicago, IL)



James H. Milstone
Shareholder
Kopka, Pinkus, Dolin & Eads, LLC



Edward M. Vavro, Jr.
Shareholder
Dickie, McCamey & Chilcote, P.C.

- What are the ramifications of texting and how does the plaintiff's bar plan to use this to enhance damage recovery
- Examining state legislative impact that deal with texting while driving
- Developing company policy on mobile devices
- How the federal legislation will prohibit mobile devices from the hand
 - o Understanding the scope and reach of lobbying efforts
 - o What is the reasonable course of action?

10:50 Morning Coffee Break

11:00 **Selecting and Retaining Experts and Strategically Preparing *Daubert* Challenges: Technical/Biomechanical Experts, Trucking Operational Experts, Sleep Apnea Experts, and Economists**



Clifford L. Harrison
Harrison, Bettis, Staff, McFarland & Weems, L.L.P.
(Houston, TX)



Robert M. Cook
Goldberg Segalla LLP
(Princeton, NJ)

- Human factors experts testifying on what trucker should have done and not a measurement of data, skid marks, etc.
- Trucking operational experts who testify to safety programs, maintenance of logs, operational issues, and maintenance issues: How to manage expert reports and testimony

Daubert

- How the courts are qualifying experts including safety experts, economists, sleep apnea experts, damage experts under the *Daubert* standard
- Circuit by circuit differences

11:50 **Dealing With Plaintiffs in Trucking Litigation Who Are Also Recipients of Medicaid/Medicare: Requirements for Reporting Settlements and Fines Imposed for Failure to Report**



Kendall Kelly Hayden
Cozen O'Connor
(Dallas, TX)



Patrick Bergin

Butler, Snow, O'Mara, Stevens & Cannada, PLLC
(Gulfport, MS)

- Obstacles in settlement negotiations when dealing with a claimant or plaintiff who is a Medicare beneficiary
 - o Types of individuals eligible to be Medicare beneficiaries
 - o Questions attorneys, risk managers, trucking companies, and insurance companies can ask of claimants; recommended investigation tips; assessing conditional payments

- o Lien v. conditional payment
- o Evaluating past medicals; contemplating future medicals
- Recognizing the potential penalties for settling parties' failure to comply with reporting duties: trucking companies; insurers; attorneys
- Understanding Medicare's right to reimbursement: 2010 Legislation; 2011 Legislation
 - o What's on the horizon

12:40 Conference Ends – Lunch for Workshop Attendees

Post-Conference Workshop A: Friday, November 30, 2012 • 1:40-3:40

Successfully Litigating a Brain Injury Case From Start to Finish in the Trucking Context



Clifford L. Harrison

Harrison, Bettis, Staff, McFarland & Weems, L.L.P.
(Houston, TX)



Jay Starrett

Whyte Hirschboeck Dudek S.C.
(Milwaukee, WI)



Robert A. Biggs III

Biggs, Ingram, Solop & Carlson, PLLC
(Jackson, MS)

Brain injury litigation cases are extremely difficult to litigate. The correct analysis must be made before implementing an agreement to represent a prospective client. In order to effectively examine and cross-examine the expert witnesses retained in these cases, you must understand the highly sophisticated medical jargon that are inherent in this field of medicine. This interactive session will provide you with the tools that you need to obtain the best results for your clients in these difficult cases. Topics include:

- How the plaintiff's bar is capitalizing on brain injury litigation as a big ticket item with high value
- How the defense bar needs to respond to the onslaught of brain injury cases
- How brain injury litigation has seen a growth of a cottage industry
 - o National trial groups; brain trauma institutes
- How the definition of what constitutes brain injury has evolved
- Overcoming claims associated with sleep deprivation, loss of control of the wheel, careless driving, speeding, not maintaining proper distance, carless turns
- Interviewing the prospective client and analyzing the case before an agreement is in place
- Understanding the needs of the family and figuring out which experts to retain
- Placing importance on advocacy; making sure the plaintiff has proper follow up care
- Making sure you have a viable defendant
- Multiple defendants and "finger pointing" cases – when the hospital or the doctor is at fault; initiating a lawsuit against at least 1 defendant
- Putting together a credible story and helping to advance and support the medical aspect of your case
- Understanding the importance of the art of persuasion
- Creating focus groups: how the jury will react to the science; figuring how the jury will deliberate; telling the shadow jury that there is a real case with real instructions and real verdict forms

Post Conference Workshop B: Friday, November 30, 2012 • 3:40-5:40

Trial and Jury Strategy: Harnessing the Power of Social Media to Your Advantage When Gearing Up for Trial



Renée Welze Livingston

Livingston Law Firm
(Walnut Creek, CA)



Brian H. Buddell

Brydon Hugo & Parker
(San Francisco, CA)

Social media is ever evolving and is a critical aspect of trucking litigation. What companies post on its website as it relates to safety ratings, driving history, and federal/state compliance has an immediate impact on litigation strategy. Plaintiffs are constantly exploring every avenue for a bigger settlement/larger verdict. Conversely, plaintiffs are often posting on social media websites immediately following their accident/injury. Defense attorneys must know how to utilize information posted on social media websites as admissible evidence. Participants of this workshop will gain a nuanced and detailed understanding of the ways in which the defense bar can utilize social media as a tool in their litigation strategy. Benchmark your social media policies and strategies (or those of your clients) against those of other defense attorneys and ensure that you are up-to-date on this critical and emerging area of trucking litigation. Topics include:

- Official representation on company website on safety practices
 - o How company representation on safety practices conflicts with the nature and extent of accident
- How the Defense bar can effectively utilize social media websites like Facebook to access plaintiff's comments and posts on nature and extent of his/her injuries following an accident
- How the Plaintiff's bar is utilizing public information online regarding truck carriers
- Using citation history/CSA scores to argue establish causation

American Conference Institute's 3rd National Forum on Defending and Managing

TRUCKING LITIGATION

The annual summit that shapes the future of defense and risk management strategies for the industry's leading counsel and claims and risk management professionals

November 29-30, 2012 | The Westin Peachtree Plaza | Atlanta, GA

Experienced faculty includes:

<i>Scott Cordes</i> GST Transport Systems	<i>Mike McDonald, ARM</i> Quality Distribution, Inc./ QD Risk Services, Inc.
<i>Thomas D. DeMatteo</i> ABC Companies	<i>Tom McLaughlin</i> Transport Corporation of America
<i>John Spiros</i> Roehl Transport	<i>Ronald Jackson</i> Centurion Auto Logistics
<i>Lewis Harper</i> Carolina Casualty Insurance Group, LLC	<i>Tamara L. Warn</i> C&K Trucking
<i>Dorothy G. Capers</i> US Foods, Inc.	<i>Todd H. Silberman</i> Mesilla Valley Transportation
<i>Lance Albright, CPCU, ARM</i> QBE North America	<i>Drew Wilder</i> McLagan Risk Management LLC
<i>Michael D Brode, CPCU, AIM, AIC, SCLA</i> Grange Mutual Casualty Company	

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I would like to receive CLE accreditation for the following states: _____ . See CLE details inside.

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*ELITEPASS is recommended for maximum learning and networking value.

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Registration Fee

The fee includes the conference, all program materials, continental breakfasts, lunches and refreshments.

Payment Policy

Payment must be received in full by the conference date. All discounts will be applied to the Conference Only fee (excluding add-ons), cannot be combined with any other offer, and must be paid in full at time of order. Group discounts available to individuals employed by the same organization.

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You must notify us by email at least 48 hrs in advance if you wish to send a substitute participant. Delegates may not "share" a pass between multiple attendees without prior authorization. If you are unable to find a substitute, please notify **American Conference Institute (ACI)** in writing up to 10 days prior to the conference date and a credit voucher valid for 1 year will be issued to you for the full amount paid, redeemable against any other ACI conference. If you prefer, you may request a refund of fees paid less a 25% service charge. No credits or refunds will be given for cancellations received after 10 days prior to the conference date. ACI reserves the right to cancel any conference it deems necessary and will not be responsible for airfare, hotel or other costs incurred by registrants. No liability is assumed by ACI for changes in program date, content, speakers, or venue.

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